

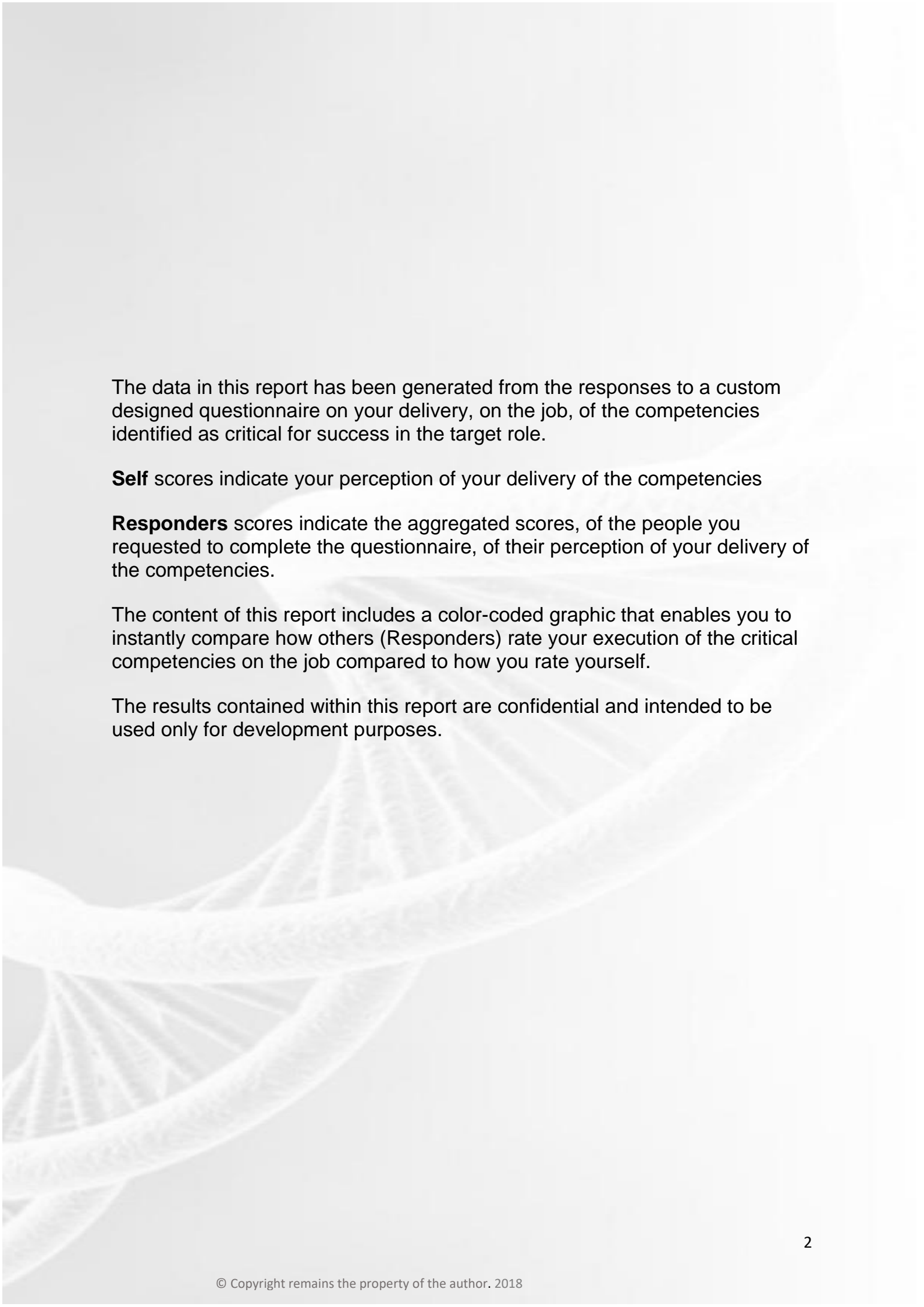


**CAREERDYNAMIX**

**COMPETENCY FEEDBACK RESULTS  
FOR**

**Peter Prince**

**PROJECT: LF31011811517**



The data in this report has been generated from the responses to a custom designed questionnaire on your delivery, on the job, of the competencies identified as critical for success in the target role.

**Self** scores indicate your perception of your delivery of the competencies

**Responders** scores indicate the aggregated scores, of the people you requested to complete the questionnaire, of their perception of your delivery of the competencies.

The content of this report includes a color-coded graphic that enables you to instantly compare how others (Responders) rate your execution of the critical competencies on the job compared to how you rate yourself.

The results contained within this report are confidential and intended to be used only for development purposes.

# COMPETENCY DESCRIPTIONS AND RESULTS (1-3)

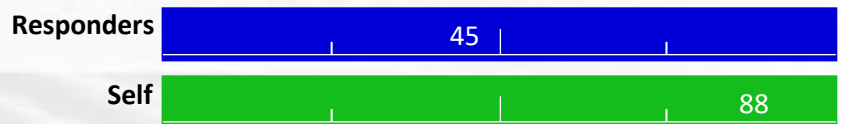
## Peter Prince

### DEVELOPING POSITIVE RELATIONSHIPS



Builds trust and credibility through the adaption of interpersonal behaviour in a way that increases the level of internal and external customer comfort and maximises the opportunity for productive interactions.

### COMMUNICATION



Conveys ideas, information and messages through persuasive presentation and the appropriate use of terms, phrases, grammar, humour, empathy and vocabulary in a way that increases the opportunity for understanding and commitment.

### CUSTOMER FOCUS

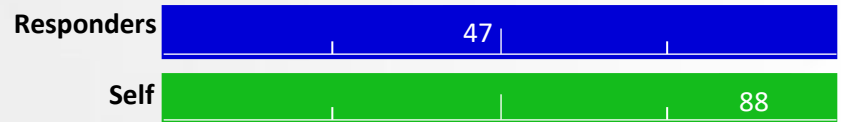


Anticipates customers (both internal and external) needs, takes ownership of, plus responsibility and accountability for, the level of customer satisfaction by establishing productive relationships, answering customers' questions, dealing with customer problems and exceeding customer expectations.

# COMPETENCY DESCRIPTIONS AND RESULTS (4-6)

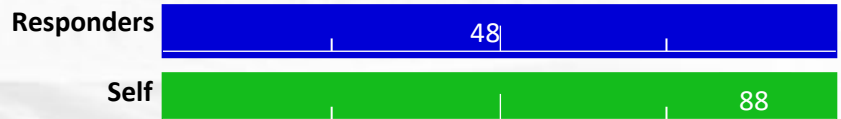
## Peter Prince

### QUALITY ORIENTATION



Planning, organizing and prioritizing actions required to accomplish goals and objectives; monitoring quality of work activities and taking corrective action on anticipated potential problems.

### PLANNING AND ORGANISING



Develops, prioritises, implements and follows the work activities required to support operational guidelines, goals and objectives.

### NEGOTIATING

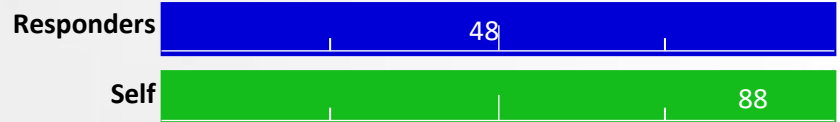


Uncovers the hidden agenda behind the positions individuals are taking. Presents various options that result in mutually beneficial outcomes for the customer and the organisation.

# COMPETENCY DESCRIPTIONS AND RESULTS (7-8)

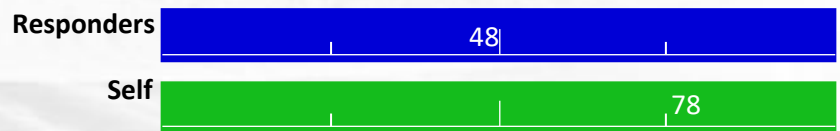
## Peter Prince

### PROBLEM SOLVING



Recognises and analyses the symptoms and causes of problems, considers alternatives and ramifications, generates strategies and solutions based on organisational goals and objectives.

### INITIATIVE



Proactively takes action to ensure the smooth running of the business when help and/or input from others is unavailable.

# CAREERDYNAMIX COMPETENCY FEEDBACK

## Results Graph

